Investment Opportunities in Tunisia webinar

Benchmarking Study Comparing the Competitiveness of Countries in Europe and North Africa

Dr Henry Loewendahl

CEO Wavteq and SVP representing fDi Intelligence, Financial Times Limited December 21, 2021

Data source for this presentation – fDi Benchmark

fDi Benchmark is the only global FDI location benchmarking product to compare the cost and qualified competitiveness of countries, regions, and cities for all major sectors





fDi Benchmark: corporate location Assessment tools from the Financial times <u>www.fdibenchmark.com</u>



Unique tool benchmarking the FDI location competitiveness of countries and regions for over 65 sectors



Produces value propositions and business cases customized for specific sectors and investors



1,200+ data points in each location with advanced analysis tools and always the latest data available



Uses the same data and tools used by major companies in site selection to long-list locations



Coverage of nearly 1,000 location (countries, states, regions and cities)



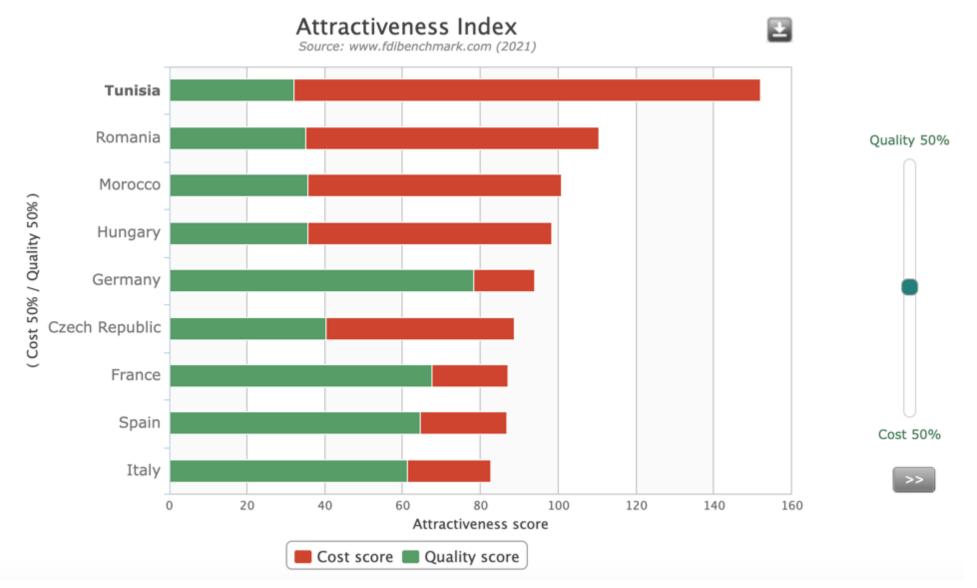
Indispensable for location proposition development and investor enquiry handling

The fDi Benchmark platform is developed by Wavteq and our CEO was the original patent applicant. Wavteq has the Asia Pacific, Canada, Middle East, UK, and US sales

Competitiveness Sector Ranking

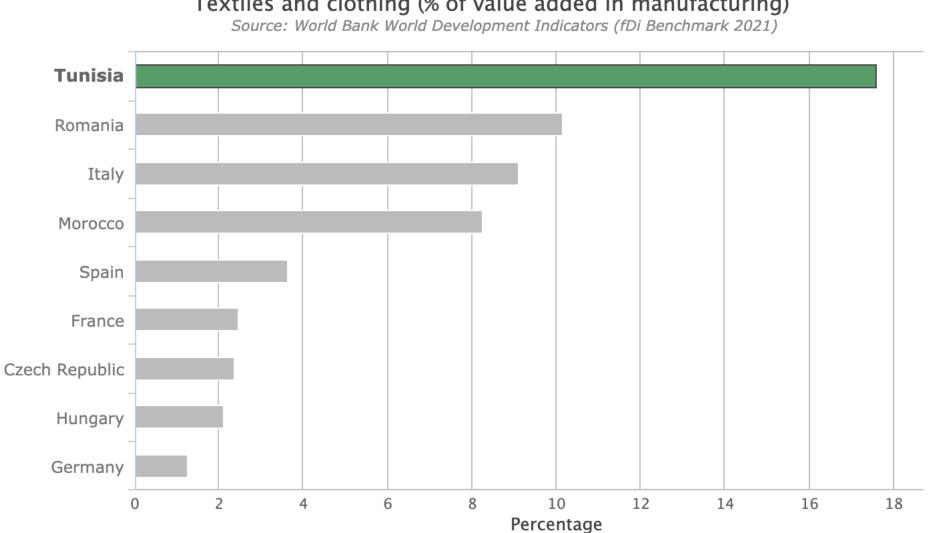


Tunisia's competitive ranking for FDI – textiles manufacturing



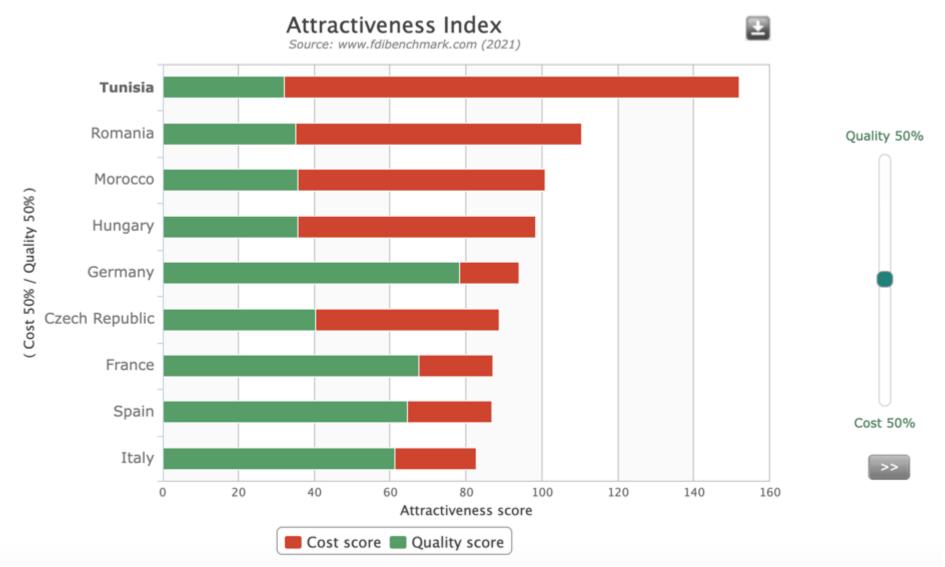
Source: fDi Benchmark, Financial Times Ltd

Key sectors in Tunisia



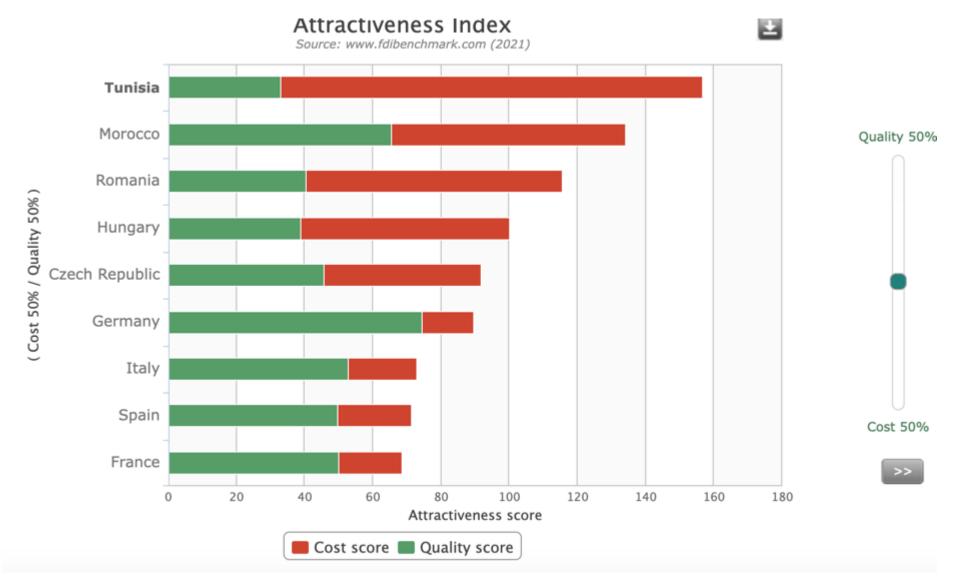
Textiles and clothing (% of value added in manufacturing)

Tunisia's competitive ranking for FDI – aerospace manufacturing



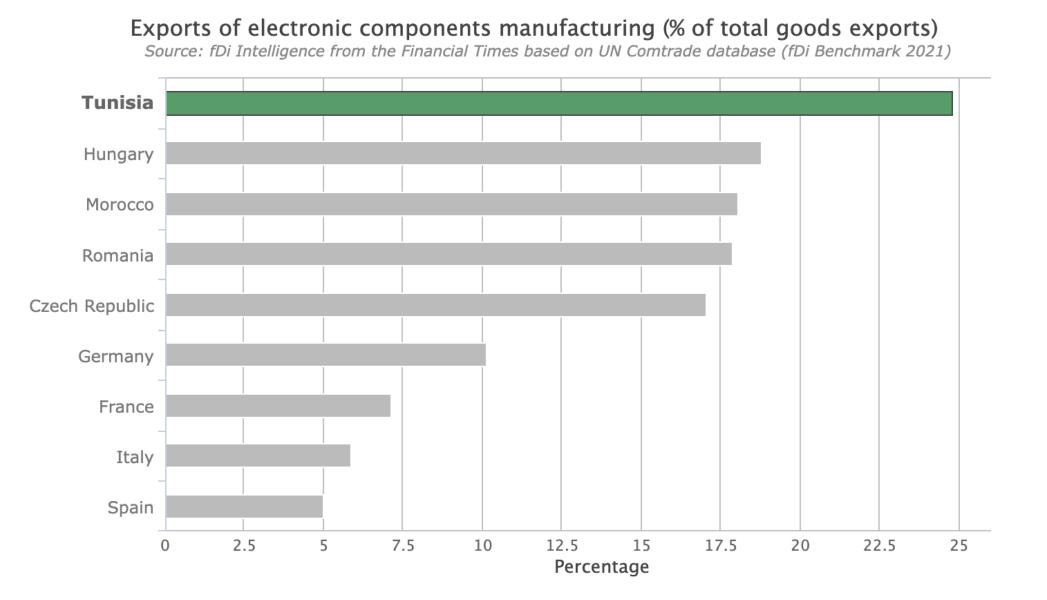
Source: fDi Benchmark, Financial Times Ltd

Tunisia's competitive ranking for FDI – auto/electronics components



Source: fDi Benchmark, Financial Times Ltd

Key sectors in Tunisia



PROPRIETARY AND CONFIDENTIAL

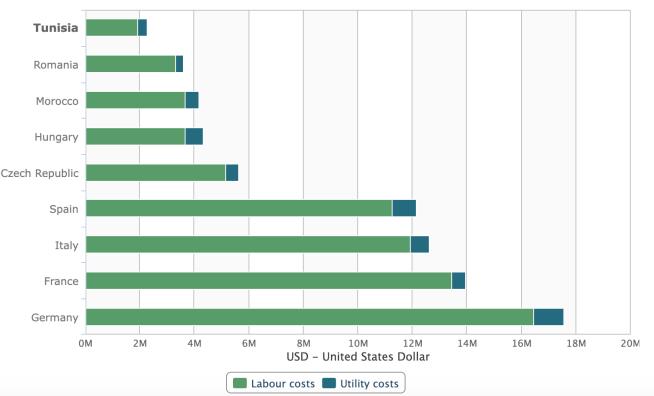
Why is Tunisia ranked so highly?

What are Tunisia's regional & global strengths?



Tunisia is a highly competitive near shore location for EMEA market

- Compared to other competing countries in North Africa and Europe, Tunisia has:
- Lowest labour costs across all job positions
- Lowest industrial gas costs
- Lowest water costs
- Lowest fixed/mobile internet costs
- Lowest cost of living
- Second lowest electricity costs

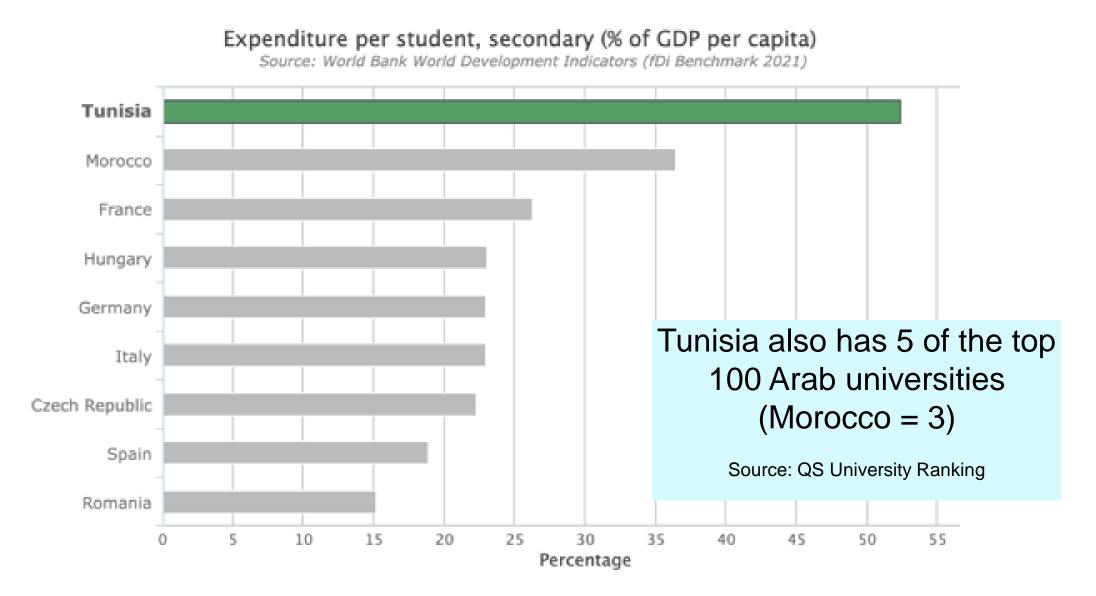


Total Operating costs (per annum) – Aerospace manufacturing plant Source: www.fdibenchmark.com (2021)

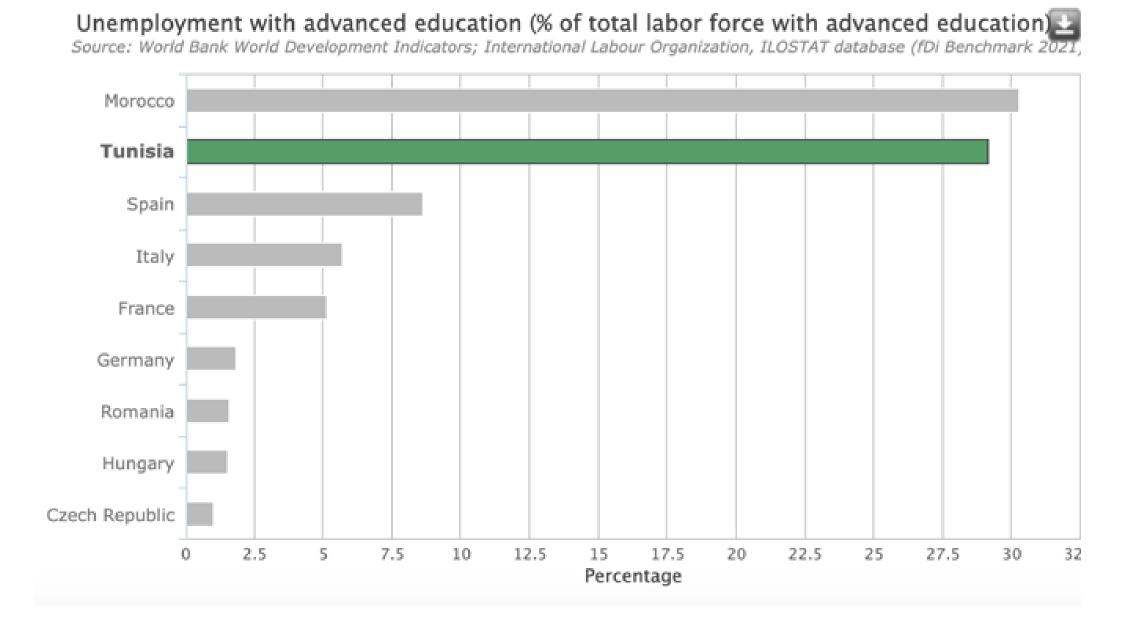
Ease of doing business – Tunisia ranked 8th globally (top 104 countries)



Spending on education – Tunisia ranked 1st globally (top 104 countries)



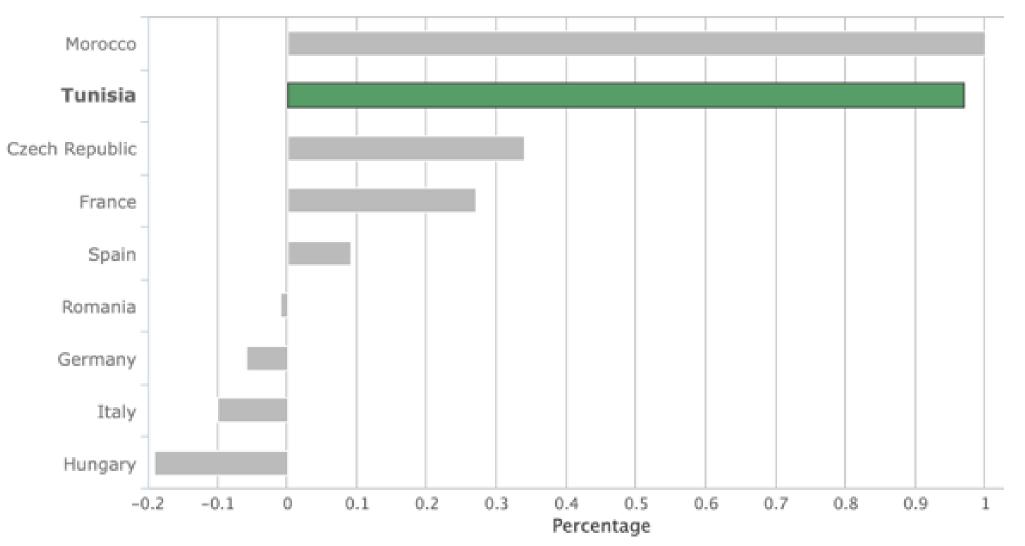
Available educated workforce – Tunisia ranked 2nd globally (top 104 countries)



Tunisia's workforce is continuing to grow (2020 data shown)

Population growth

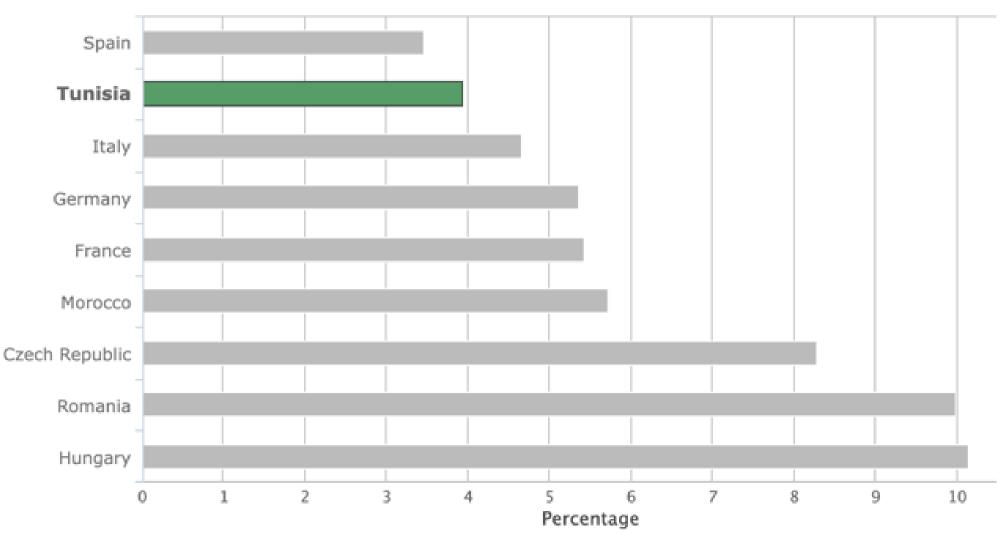
om the Financial Times based on International Monetary Fund World Economic Outlook Database (Countries), national statistics



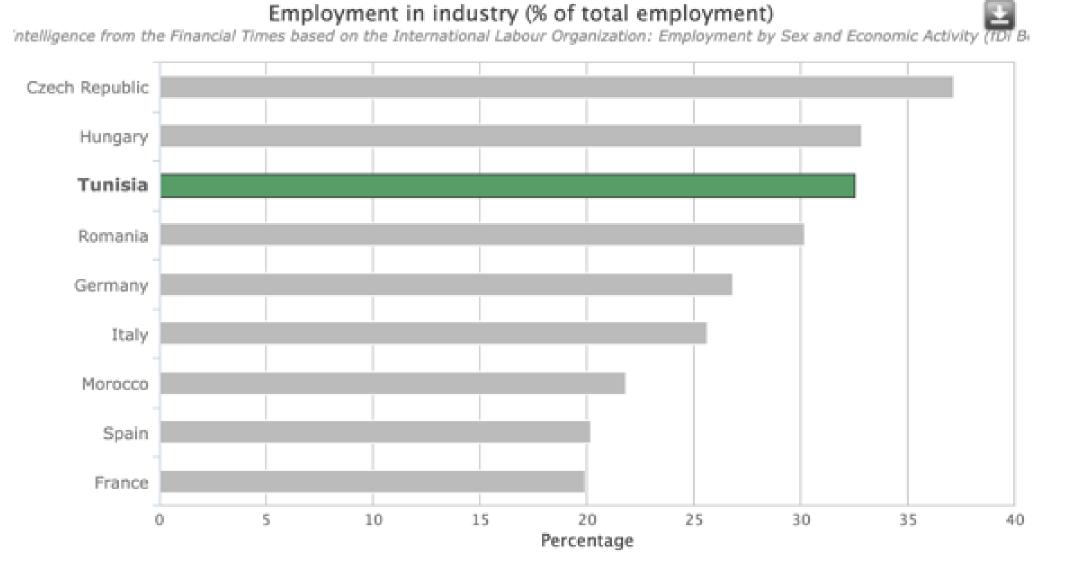
Which helps labour cost growth to be low for next 5 years

Labour costs, forecast growth (p.a.)

I on Economist Intelligence Unit; fDi Intelligence from the Finanical Times estimate based on International Monetary Fund and I



Tunisia as an industrial location – ranked 9th globally (top 104 countries)



THANK YOU!

Global Coverage

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wavteq

Wavteq has a global footprint across **12 countries, including:**

Seoul

Arizona	Dublin
Bangalore	Dussel
Belfast	Florida
Berlin	Hambu
Cork	Hong K
Dubai	Leipzip

London Shanghai Marseille Tokyo Montana Valencia Montreal Mumbai

Our Solutions

Consulting Services to develop strategies, marketing materials, and provide capacity building

Lead Generation Programs to identify, target and attract investors globally including full in-market representation

Product Solutions

including knowledge & e-learning platforms, CRM systems, and FDI & incentives databases to improve organizational performance

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